

NordicNeuroLab, awarded the “Most Innovative Neuro-Imaging Solutions Provider 2015”, is a leading global supplier of hardware and software for functional MRI studies, used for diagnosis of diseases and injuries related to brain function. Our customers include hospitals, research centers and companies such as Siemens, GE and Stryker worldwide. NordicNeuroLab has nearly 40 employees and offices located Bergen, Norway (HQ), Milwaukee, USA and Seoul, Korea. Our employees have a diverse background from different disciplines and we offer excellent career opportunities in a young, dynamic environment.

Sales Manager Germany

Job Description

NordicNeuroLab is expanding and we are searching for a customer oriented Sales Manager within neuro imaging/ functional MRI. The person will be responsible for strengthening NordicNeuroLab's customer- and partnership network in Germany. The position will be based with home office in Germany.

Tasks

- Increase sales and market presence for NordicNeuroLab in Germany.
- Responsible for fulfilling regional sales budgets and targets.
- Identify and target new customers, partners and opinion leaders.
- Frequent customer visits, demonstrations and workshops.
- Develop close relationships with partner sales organizations in Germany.
- Organize regional workshops together with customers.
- Attend regional and international conferences.
- Provide product improvement inputs to application specialist team.

Qualifications

- Bachelor degree or higher within marketing, business, medical technology, medical engineering, medical physics or cognitive neuroscience.
- B2B Sales experience from technically advanced capital goods, preferably within the med tech industry.
- Extrovert, social, energetic.
- Self- starter with the ability to work independently.
- Excellent communication skills both written and oral.
- Language: German native, English fluency both written and verbal.

Contact

For additional information about the position as Sales Manager Germany, please contact:

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Tel: +47 92 47 23 24

To apply for the position as Sales Manager Germany, please send your application and CV to sales@nordicneurolab.com

Mark your e-mail “Sales Manager Germany”.