

NordicNeuroLab, awarded the “Most Innovative Neuro-Imaging Solutions Provider 2015”, is a leading supplier of hardware and software for functional MRI studies, used for diagnosis of diseases and injuries related to brain function. Our customers include hospitals and research centers worldwide. NordicNeuroLab has more than 30 employees and our main office is located in Bergen, Norway. Our employees have a diverse background from different disciplines and we offer excellent academic and career opportunities in a young, dynamic environment.

Sales Executive Europe

Job Description

NordicNeuroLab is expanding and we are searching for a customer oriented Sales Executive within functional MRI. The person will be responsible for strengthening NordicNeuroLab's direct customer base in central/northern Europe. The position is located in Bergen, Norway and involves extensive travelling.

Tasks

- * Proactively target direct customers via on-site visits, product demonstrations and frequent follow-ups
- * Provide quotes, pricing and marketing materials to customers
- * Attend regional and international conferences
- * Support NordicNeuroLab sales and marketing team world- wide
- * Responsible for reaching regional sales budget and targets
- * Develop market opportunities in key European markets
- * Identify and target new customers
- * Provide inputs to development department

Qualifications

- * Bachelor of Science in Radiography or similar background within medical technology, medical engineering, medical physics or cognitive neuroscience
- * Experience within the field MRI, preferably fMRI, DTI, Brain Perfusion or ASL
- * Strong interpersonal skills
- * Self- starter with the ability to work independently
- * Excellent communication skills both written and oral
- * English fluency both written and verbal, preferably also French language skills

Contact

For additional information about the position as Sales Executive please contact:

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To apply for the position as Sales Executive Europe, please send your application and CV to sales@nordicneurolab.com by 1st of June. Mark your e-mail “Sales Executive”.